



Canoe Brook Country Club

Assistant Golf Professional

The position: The Canoe Brook Country Club has an opening for a full time Assistant Professional beginning in March or April of 2022. The successful candidate will assist with member service, executing a significant club events calendar, merchandising, and teaching.

Canoe Brook's golf operation: Canoe Brook's golf calendar is extremely active from April 1st to November 1st. The club has 2 golf courses, the North and the South and they combine for approximately 35,000 rounds per year. Out of those 35,000 rounds, caddies are utilized for roughly 50% of play. The club also maintains a fleet of 75 EZ GO golf carts. The driving range, although limited in size is an extremely popular and busy part of the golf operation.

The club has 3 significant projects coming down the line to enhance the golf operation including construction on a new bag building starting in October of 2021. We also anticipate adding 125- foot poles to the left side of the driving range to enhance safety and add months to the operating schedule of the driving range. A range building is also in the design stages to help boost the Instruction capabilities here at the club. Finally, the Club has recently hired Architect Brian Schneider of Renaissance Golf to help develop a Master Plan for the golf courses.

Job requirements: The successful candidate will work approximately 48 hours per week but will be expected to be on property as needed to get the job done. The Assistant Professional will report to the Director of Golf, Reed Lansing.

Specific tasks are as follows:

- Provide service to members and their guests
- Assist with merchandising a 1500 square foot Golf Shop
- Provide private golf instruction to members of all ages and demographics
- Play golf with the membership
- Assist in running a very active club events calendar

The operation at Canoe Brook requires the following interpersonal skills:

- Ability to encourage and mentor staff
- Public speaking ability
- Positive attitude
- Ability to work under pressure
- Fair and unbiased decision making
- Proven track record of showing up on time, being courteous, showing respect and treating others the way they also wish to be treated. (the golden rule)

Schedule: This position will require the individual to be on property for at least 6 days per week during the most active months. This moves to 5 days a week in the slower months. As far as timing, the position will require the successful candidate to start late March or early April and will be expected to be on

property until Christmas. The club is closed from Christmas until roughly February 15th. This position would likely re-start in March of 2023 with a successful 2022.

Benefits: Benefits for this position include: salary of \$1200/week; lesson rate at \$120 per hour of which the professional keeps 85%, contribution to health insurance premiums (after 60 days); bonuses, access to both golf courses and all practice facilities, employee meals, uniforms, and clothing/equipment discounts.

Additionally, the successful candidate can expect anywhere from \$5,000-\$15,000 in private instruction income. This compensation is not guaranteed and will rely on the individual to assert themselves. Additionally, each Assistant is built into receiving a percentage of the total Junior Golf revenue, which amounts to roughly \$8000 per year.

Finally, the successful candidate is expected to play golf and the Director of Golf will provide the necessary relationships to attain an equipment contract with one of the major golf equipment manufacturing companies.

Further benefits include:

- Tournament expenses budget
- PGA/LPGA Dues covered
- Professional development budget

Former Canoe Brook assistants in this position have made over \$80,000. Candidates looking to enhance their career, continue to learn and who carry an interest in becoming a Head Golf Professional someday will be of particular interest!