



MONROE GOLF CLUB

PITTSFORD, NEW YORK



Monroe is excited to celebrate its Centennial Season as the club was founded in 1923 with the Donald Ross design course opening on July 4, 1924. The club is known for its vibrant membership with programs for members/guests of all ages and skill levels. The club culture is family-oriented and the members enjoy a neighborhood-like environment with robust tournament, instruction, and merchandise programs! The course has recently been recognized by Golf Magazine as Best in State and is annually ranked as a GolfWeek Top 100 Classic. Monroe has also played host to the Monroe Invitational an elite amateur event that continues to be ranked Top 20 in the World and has enjoyed showcasing players like Tiger Woods, Dustin Johnson, Brandt Snedeker, and Andy Ogletree (2019 -Champion, 2019– US Amateur Champion and Low Amateur at The Masters in 2020).

Golf Operations Mission

The Monroe Golf Professional Staff is to provide our members & guests with a uniquely-personalized golf experience that consistently exceeds expectations by offering a memorable experience daily. We will use the bulleted core values below to ensure we deliver a first-class tournament experience, boutique retail experience, and instructional/fitting programs that engage the entire membership by ensuring we take care of the small details.

- Integrity – Always doing the right thing no matter how difficult it may be.
- Family-Oriented Culture – we will operate as a tight knit team to create an environment that the entire Monroe Family feels comfortable in and enjoys.
- Passionate – we will go above and beyond to share our passion for the game and provide elite levels of service while ensuring all members and guests enjoy the “Monroe Experience”
- Growth Mindset – we will strive to improve every day by focusing on our team goals while ensuring each and every staff member is focused on reaching their own goals
- Balance – our team strives daily to work in a balanced atmosphere allowing staff to provide our membership with a first-class experience while working a 5-day work week.

Key Attributes for Potential Staff

Outgoing and friendly personality

Genuinely cares for others

Dedicated to sharing their passion for the game of golf

Focused on continuous improvement and positive work ethic

Can do attitude with an open mind



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Senior Assistant Professional Position

Position Description

The role as Senior Assistant Professional will serve as a main point of contact within our operation for both the Membership and Professional Staff. This role will have an active role in developing our current staff by having oversight of all of our day to day operations, tournament operations, and will play a large role in our teaching and fitting program. The successful candidate will also receive experience in managing, planning, and budgeting for a golf operation that exceeds \$1 million in annual revenues. This role is designed to help a person learn the necessary skills while gaining the experience needed to be successful in a Head Professional or Director of Golf role!

- Oversee planning, preparation, & execution of leagues and tournaments
- Hire Golf Services staff
- Assist with the building and execution of staff training programs
- Involved with the annual budgeting process
- Ensure the member experience remains at a high level in absence of the Head Professional
- Provide first-class teaching and coaching programs
- Enjoy golf with members on a regular basis
- Serve as a Golf Ambassador around the club and within the community for Monroe Golf Club

Compensation: Year-Round Salary Position - \$56,000-\$62,000

- 80% of Health Benefits and 401k with Club Match per club policies
- 100% Private Lesson Income & Group Clinic Revenue
- Golf Shop Retail Bonus
- Club Repair and Fitting Fees
- Holiday Bonus
- Total Compensation Range: \$65,000-\$95,000
 - Top end of the range is attainable for someone who is passionate about teaching and coaching year round

Additional Benefits

- Playing and Practice Privileges
- PGA & GBN Dues Covered
- PGA Show Travel Expenses Covered
- Uniforms Provide plus Clothing Allowance
- Career development, resume, and future employment mentorship
- Educational sessions focused on professional skill development



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Professional Staff Background

Joe Merlin - PGA Head Professional (5th year)

- Inverness Club (OH), Wannamoisett CC (RI), Metedeconk National GC (NJ), Pittsburgh Field Club (PA), Loxahatchee Club (FL)
- 2017 New England PGA - Assistant Professional of the Year - RI Chapter
- US Kids Certified Coach, Eyeline Golf 4PE Certified, Positive Coaching Alliance Member
- Career Coach and Mentor for California University of PA PGM Program

Abby Ottman – Assistant Golf Professional (3rd Year)

- 2 years of industry experience (Completed Final Internship at Monroe in 2021)
- Bachelors University of Buffalo Sport and Exercise Science

Garrett Hoyt – Assistant Golf Professional (2nd Year)

- Johns Island Club (FL), East Aurora CC (NY), Sodus Bay Heights GC (NY)
- SUNY Delhi - PGM

Hunter Burri – Assistant Golf Professional (2nd Year)

- Johns Island Club (FL), Wildwood CC (NY)
- Mercyhurst University Graduate

Nash Seaman – Assistant Golf Professional (2nd Year)

- St. Clair CC (PA), Moselem Springs GC (PA)
- California University of PA - PGM

Eric Mathis – Assistant Golf Professional (1st Year)

- Johns Island Club (FL), Wildcat Cliffs CC (NC), The Currituck Club (NC)
- Bowling Green State University, US Marine Corps

Staff Advancement from 2018-Current

- Dan Steinsdoerfer – Head Professional – Bellevue Country Club (NY)
- Christian Hoecker, Assistant Professional - Essex County Club (MA)
- Eric Wilson, First Assistant Professional - Brookfield CC (NY)
- Andrew Farrell, Year-Round Assistant Professional - Fiddlesticks CC (FL)
- Dominick Rello, Year-Round Assistant Professional – Hobe Sound GC (FL)
- Kyle Hlywa – Full Time Instructor – 5 Iron Golf (IL)
- Augie Howland, Caddie Master - Oak Hill CC (NY)